

Half-year results

For the period ended 30 June 2016

5 August 2016



Agenda

Overview

Mary Ricks

Financial review

Fraser Kennedy

Portfolio review

Peter Collins

UK portfolio

Mike Pegler

Summary

Mary Ricks

Overview

Mary Ricks, CEO



KWE investment proposition

Unlocking value of under-resourced real estate

1 Diversified cash flows underpin robust dividends

£165.4m

Topped-up NOI¹

7.0 / 9.0

H1 16 WAULT (years)
(first break) / (to expiry)

24p

H1 16 DPS paid

2 Growing income through asset management

+4.7%

Ahead of passing rent on
previously occupied space²

+2.7%

Ahead of valuers' ERV²

£16.0m

Target incremental NOI from
selected asset management

3 Creating value through asset management and selective recycling

240bps

Spread between YOC
and exit yield

+25.6%

Disposals ROC
(to date)

+5.3%

Premium to BV on
completed disposals

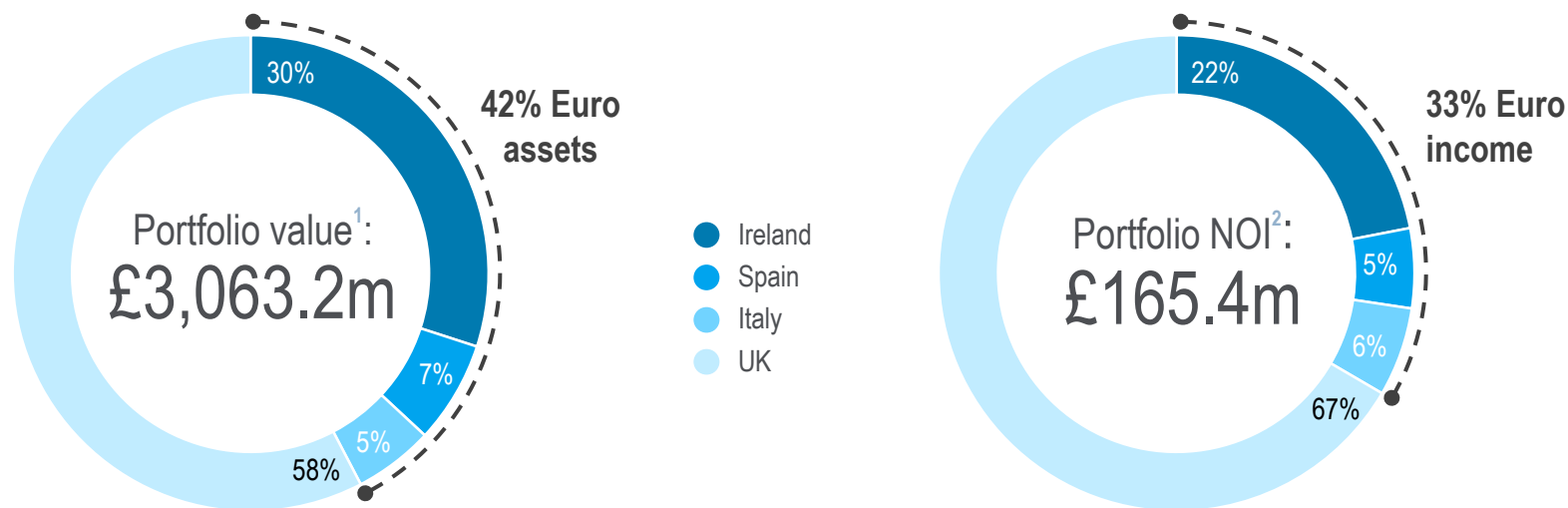
Notes

¹ Topped-up NOI includes expiration of rent-free periods and contracted rent steps over the next two years. Annualised NOI of £161.4m

² Including PPE

1 Diversified cash flows underpin robust dividends

Asset base and income diversified across Europe



Notes

¹ Refer to property valuations paragraph on page 57. Third party valuations carried out by CBRE, the principal valuer, noted that it was not possible to gauge the effect of the UK's EU membership referendum held on 23 June 2016 by reference to transactions and market comparables.

² Topped-up

2 Growing income through asset management

Completed redevelopment of Baggot Plaza, Dublin 4

NOI of £5.1m, 20 year term certain FRI lease to Bank of Ireland

Before



After



3 Creating value through AM and selective recycling

Disposals: £165.5m

Smaller properties with limited future upside

96%
Occupancy

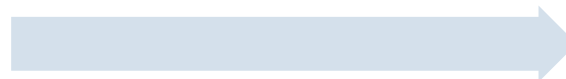
£5.5m
Average lot size
(Sales price)

Acquisitions: £172.8m

Strong locations with good covenants and asset management upside

88%
Occupancy

£28.8m
Average lot size
(Purchase price)



Highlights

Financial

1,234p +5.1%

Adjusted NAV per share
(H1 16)

7.1%

Accounting return
(H1 16)

+34.7%

NOI growth
(H1 16 vs H1 15)

£47.3m +1.6%

Valuation uplift
(H1 16)

2.9%

Cost of debt
(H1 16)

26.8p +17%

Adjusted earnings per share
(H1 16 vs H1 15)

Net investments

£315m 17 mths

Disposals **Hold period**
(to date, incl PPE)

5.8%

Exit yield
(to date)

£173m

Acquisitions
(H1 16)

Operational achievements

Portfolio

£3,063m

Portfolio value
2015: £2,793m

8.8%

Under-rented portfolio¹
(Based on 30 Jun 16 ERVs)

95%

Occupancy
2015: 96%

278

Number of assets²
2015: 302

AM transactions

+4.3%

Ahead of passing rent on
previously occupied space

+1.8%

Ahead of valuers' ERV³

85

Number of commercial
AM transactions

420,000

sq ft

Notes

¹ Excluding development assets, hotels and loans

² H1 2016: including 10 loan collateral assets; 2015: including 20 loan collateral assets

³ Over all commercial leasing transactions including letting of vacant space, re-letting and renewals

Finance review

Fraser Kennedy, Head of Finance



Strong liquidity and solid earnings

Income statement highlights

	H1 2016	H1 2015	YoY change (%)
Net operating income (£m)	78.7	58.4	35
Adjusted earnings¹ (£m)	36.2	31.0	17
Adjusted earnings¹ (p per share)	26.8	23.0	17
Dividends (p per share)	24.0	15.0	60

Notes

¹ Adjusted earnings are defined as EPRA earnings adding back any performance fee expense (capital in nature)

Accounting return of 7.1% for six months to Jun-16

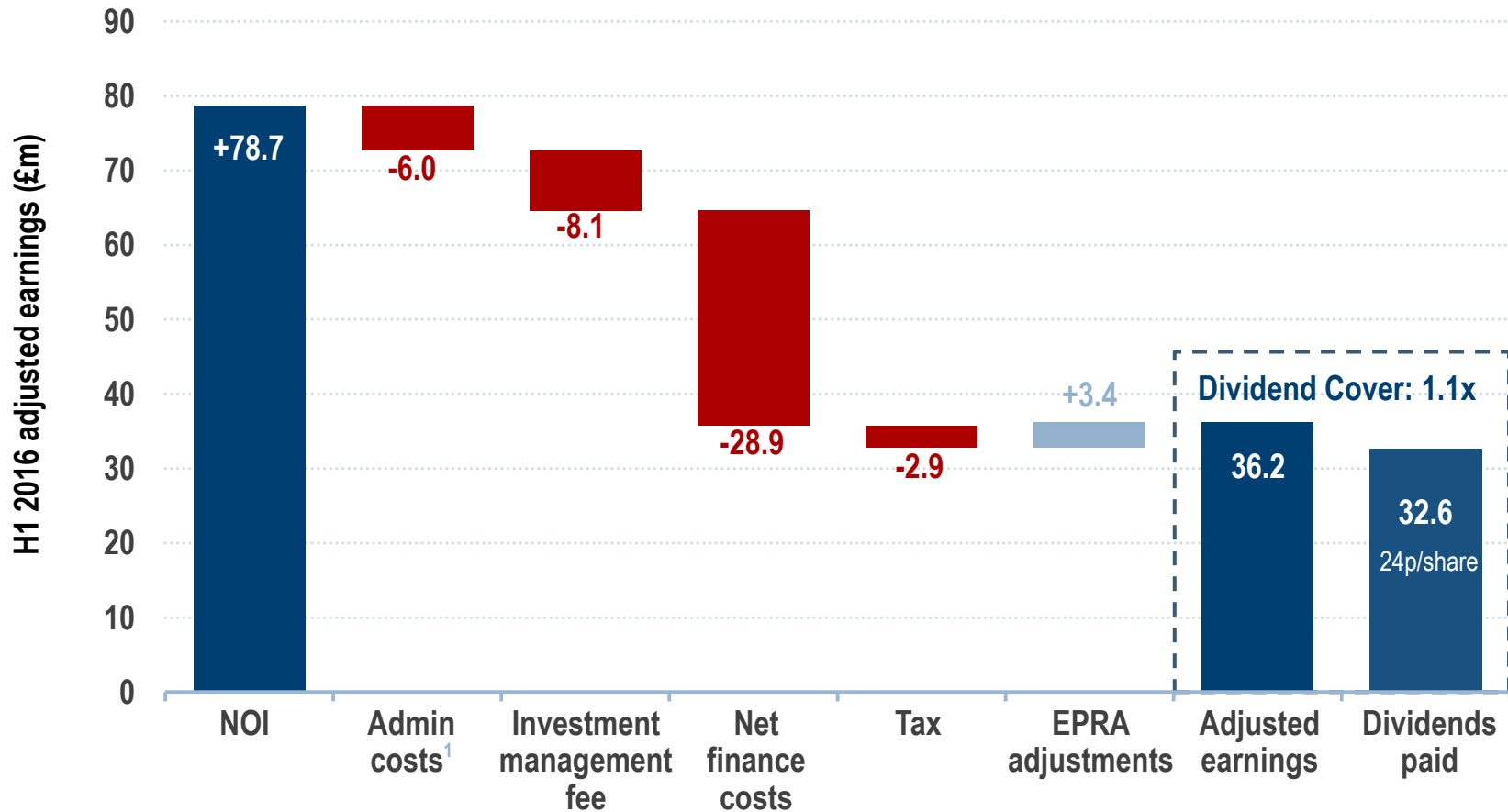
Balance sheet highlights

	H1 2016	FY 2015	Six-month change (%)
Portfolio value (£m)	3,063.2	2,792.7	9.7%
Cash (£m)	459.0	326.5	40.6%
Secured debt (£m)	905.8	841.3	7.7%
Unsecured debt (£m)	834.0	594.8	40.2%
LTV (%)	41.8%	39.7%	2.1 pp
Adjusted NAV¹ (p per share)	1,233.8	1,174.5	5.1%

Notes

¹ Adjusted NAV is defined as EPRA NAV deducting fees accounted for in the share-based payments reserve

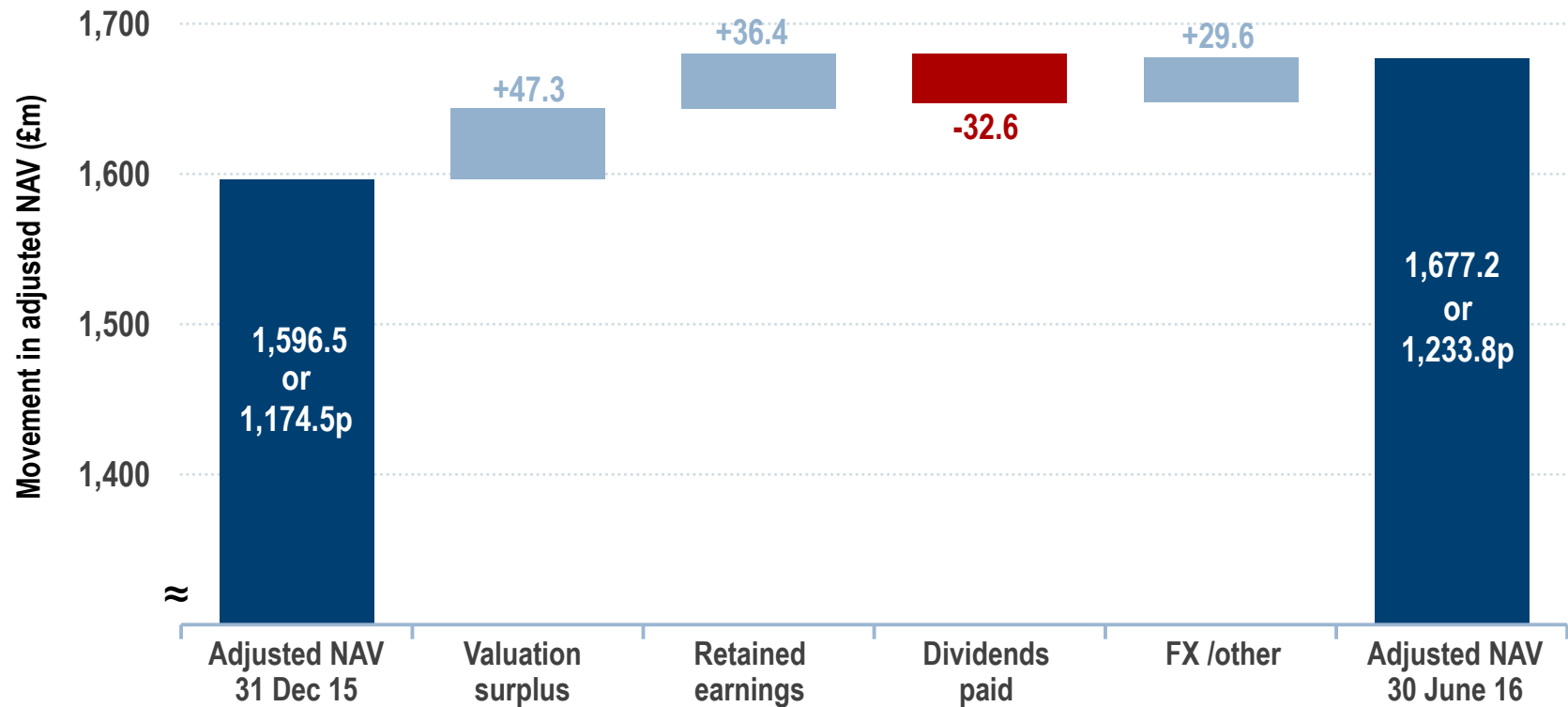
Strong NOI underpins sustainable dividends



Notes

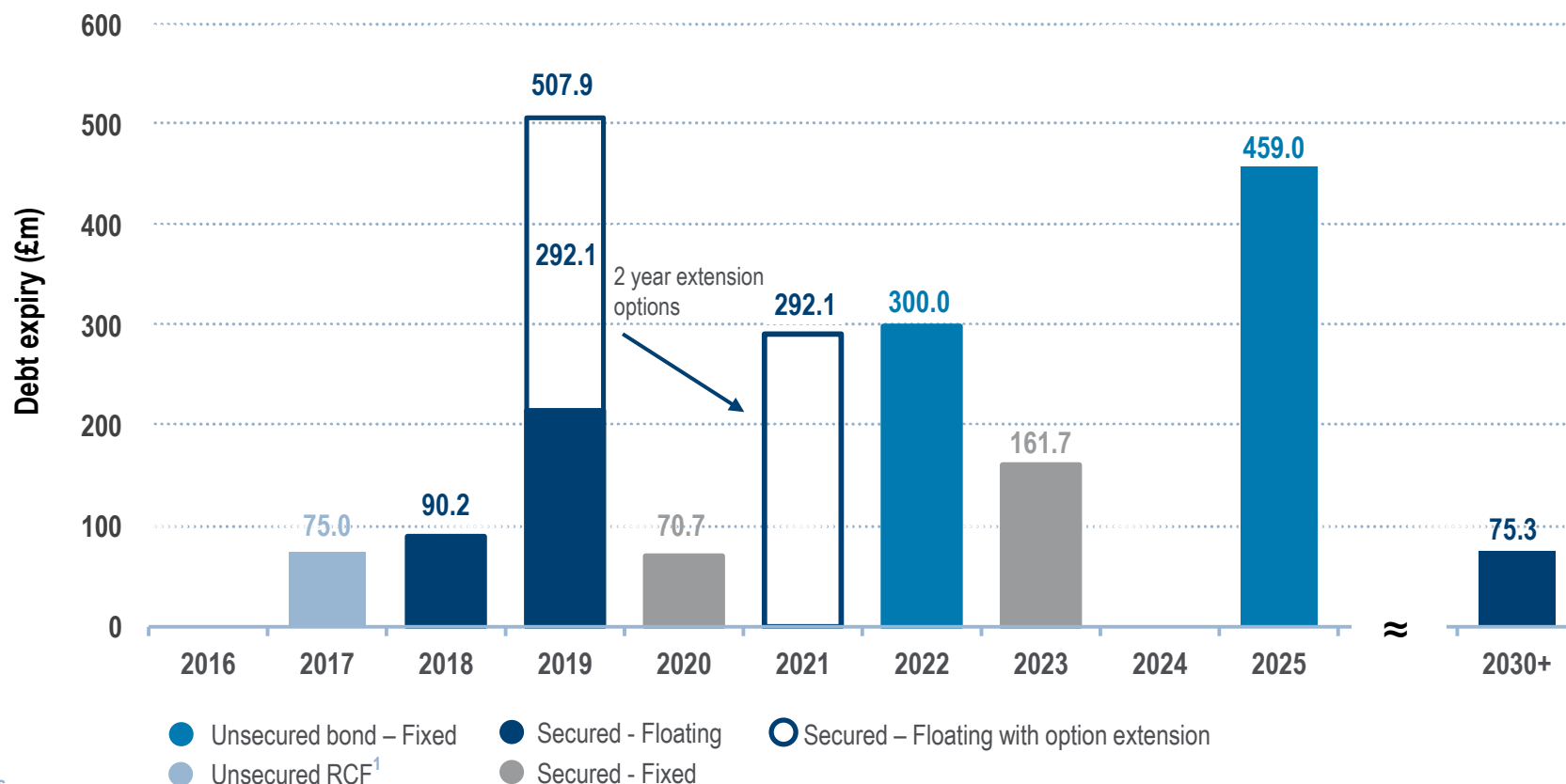
¹ Admin costs include items such as administrator and adviser costs, expensed acquisition costs and legal fees

5.1% adjusted NAV growth



Well staggered debt maturities

Facilities		£m	Margin	Total cost	Term (years)
Fixed	57%	994.0	Na	321bps	7.1
Floating	43%	745.8	204bps	235bps	4.4
Total	100%	1,739.8	204bps	288bps	6.0

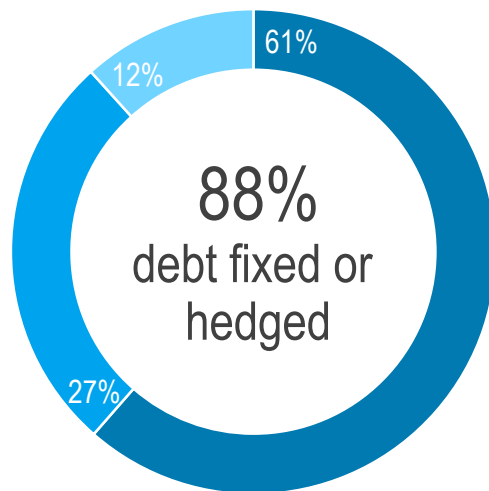


Notes

¹ RCF £150m undrawn

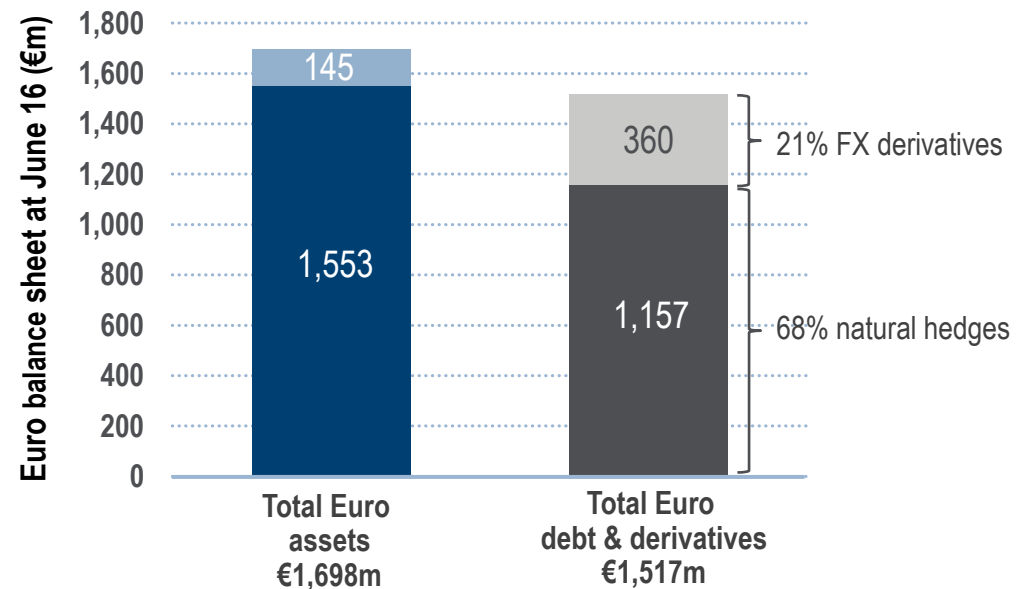
Hedging reduces volatility

88% fixed interest debt



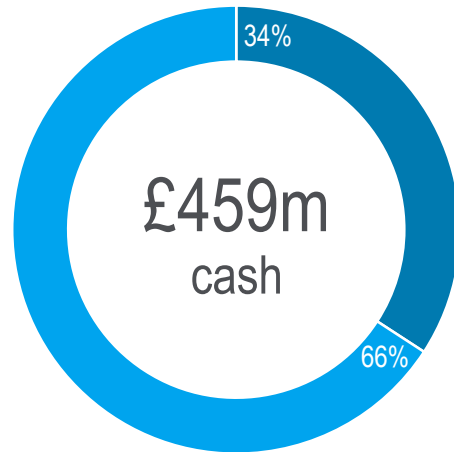
- Fixed
- Hedged via Interest rate cap
- Floating

89% Euro balance sheet FX hedging



- Investments (properties + loans)
- Working capital
- Debt
- FX derivatives

Significant liquidity



- EUR cash: €188.1m
- GBP cash: £302.0m

(£m)	FY 2015	H1 2016
Cash	326.5	459.0
Undrawn facilities	225.0	150.0
Total liquidity	551.5	609.0

Portfolio review

Peter Collins, COO



Asset management focus H1 16

Intensive
day to day
AM

Progressing
key projects,
development
& refurb

Smart
recycling
of capital

Moraleja Green, Madrid



Hambridge Lane, Newbury



Block K, Dublin



Baggot Plaza, Dublin



Lakelands RP, Cavan



Gatsby, 25 assets



Portfolio assembly 2016: £173m

Towers Business Park

Manchester: £82.0m (May 2016)



Dukes Park Industrial

Chelmsford: £10.5m (June 2016)



The Chase

Dublin: £49.5m (May 2016)



Blackrock Business Park

Dublin: £11.2m (Mar 2016)



Leisureplex

Dublin: £11.9m (Apr 2016)



Schoolhouse Lane

Dublin: £7.7m (Feb 2016)



AVL: Pioneer Point, Ilford
(loan converted to direct real estate)
Feb 2016



Suburban office acquisitions, South Dublin

€76.9m

Purchase price

€340 psf

Purchase price

14

Tenants

3

Buildings

c.44%

Day 1 reversion

74%

Occupancy

3.9

WAULT (years)

226,000

Area (sq ft)

4.6%

Yield on cost

7.0%

Target yield on cost



The Chase, South Dublin



Blackrock, South Dublin

Key tenants



FINCAD[®]

dun&bradstreet

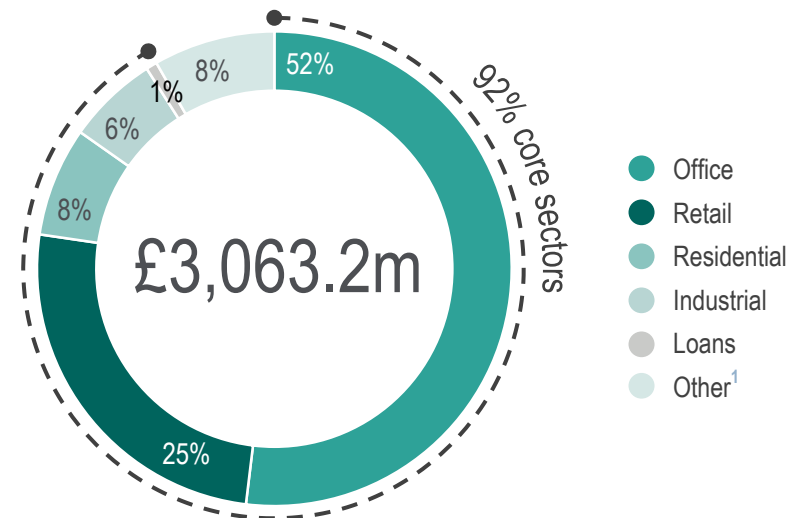
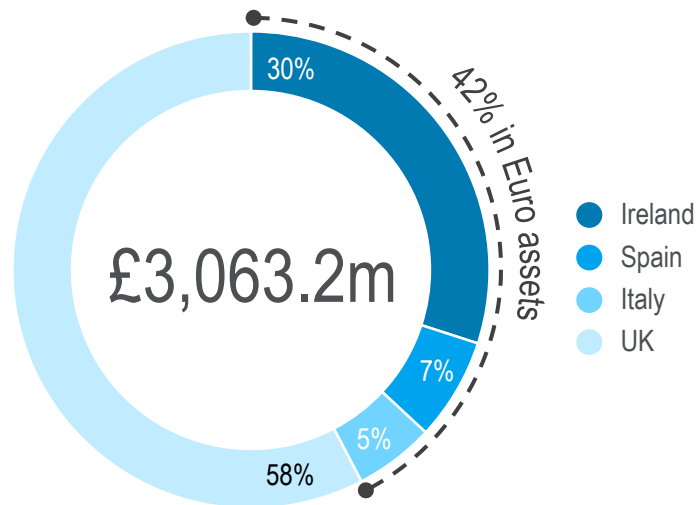


Service
Source[®]

Key projects driving significant value growth

Practical completion 2 assets	Work in progress 5 assets	In planning 2 assets	Concept & design 4 assets
Baggot Plaza, Dublin 4 	111 BPR, Victoria, London 	9 Puerta del Sol, Madrid 	La Moraleja Green SC, Madrid 
Block K, Vantage, Dublin 18 	Stillorgan, Co. Dublin 	Friars Bridge Court, London 	Leisureplex, Co. Dublin 
	Pioneer Point, Ilford 		Eton House, Maidenhead 
	Portmarnock, Co. Dublin 		Norfolk House, Croydon 
	Fairmont, St. Andrews 		

42% of portfolio from Euro assets



Notes

¹ Includes hotel and leisure assets and Park Inn NPL

Secure income with upside

c. 560 tenants
diversifying
cash flows

Top 10
tenants represent
30% of rent

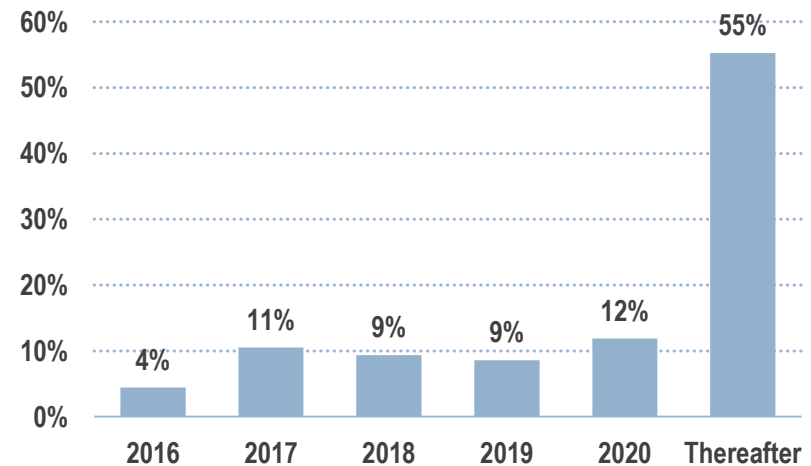
Strong
occupancy
95%

Long-term
cash flows
7.0 yrs / 9.0 yrs
WAULT
(to first break / expiry)

Portfolio 9% under-rented

	Under/ (over) rented ¹
Office	15%
Retail	-2%
Industrial	9%
Residential	4%
Other ²	15%
TOTAL	9%

Well staggered lease breaks and expiries

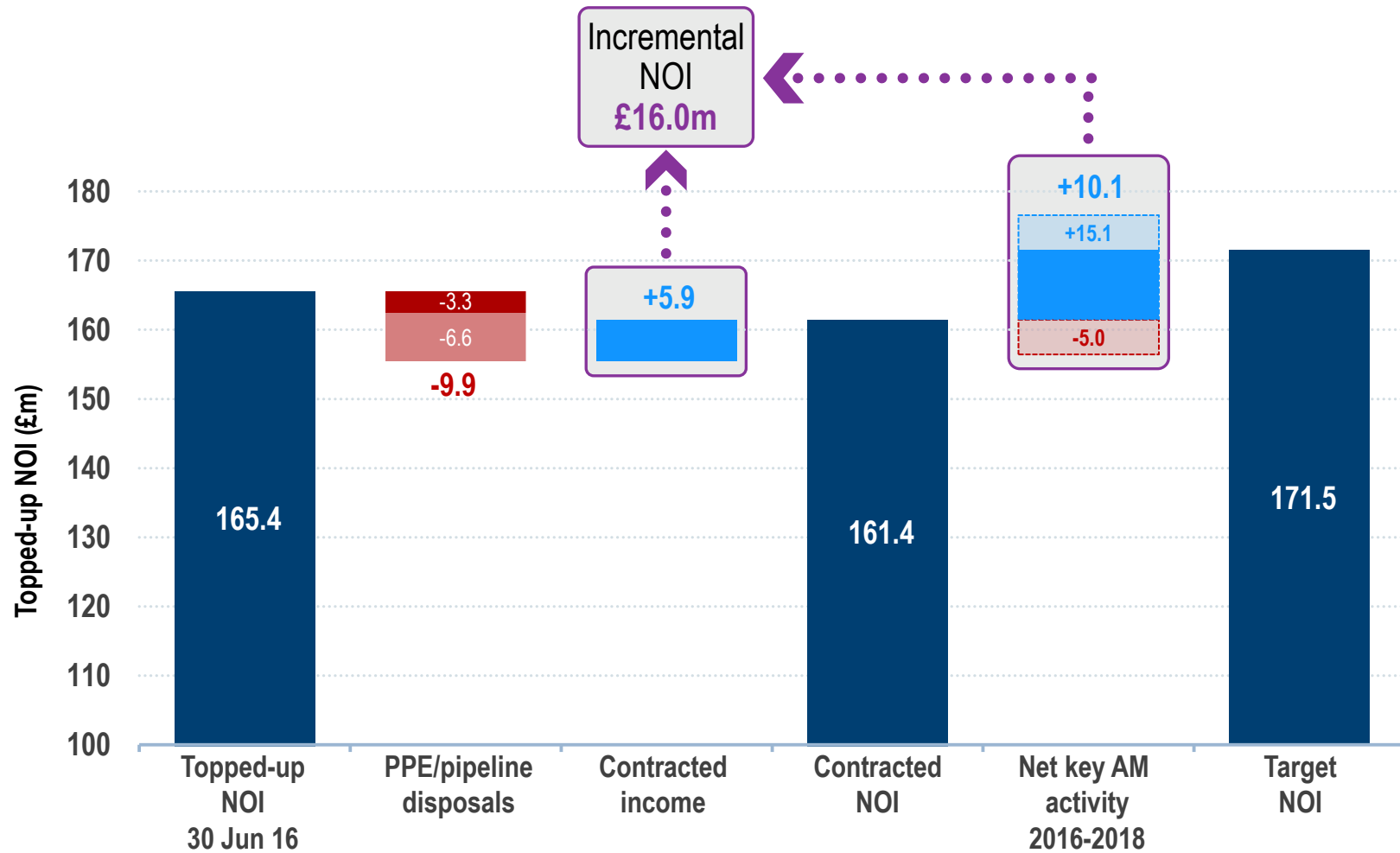


Notes

¹ Based on 30 June 2016 ERV's

² Excludes hotels and real estate loans

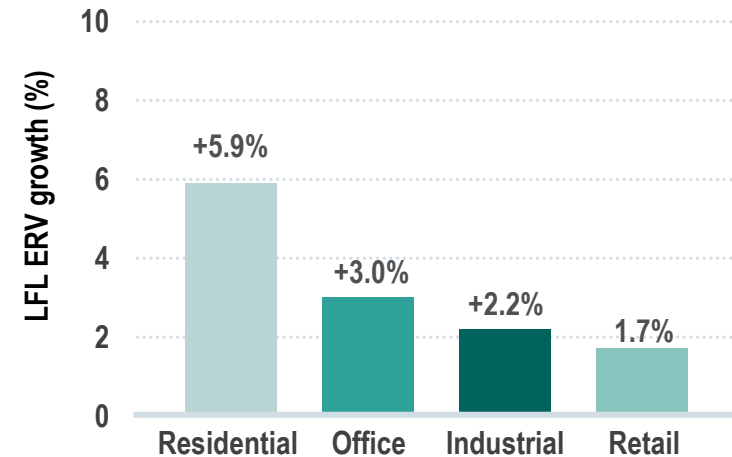
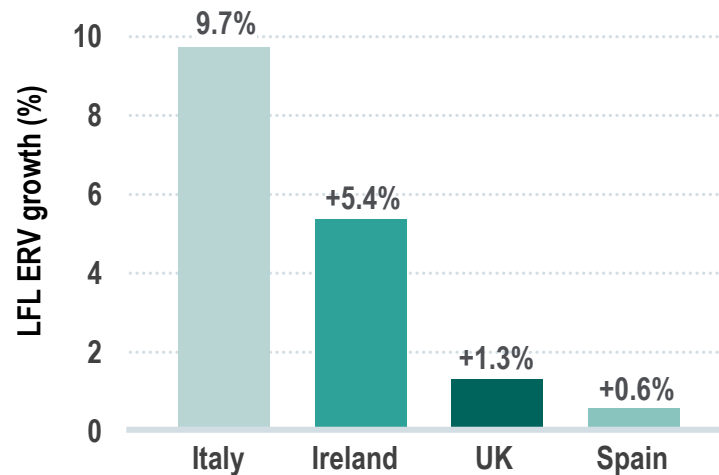
Target incremental NOI



- Includes disposals completed PPE, exchanged and under offer
- Includes disposals on market / pipeline

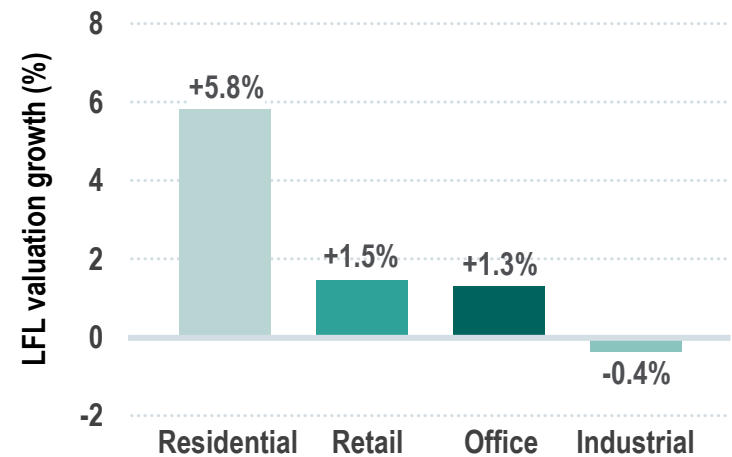
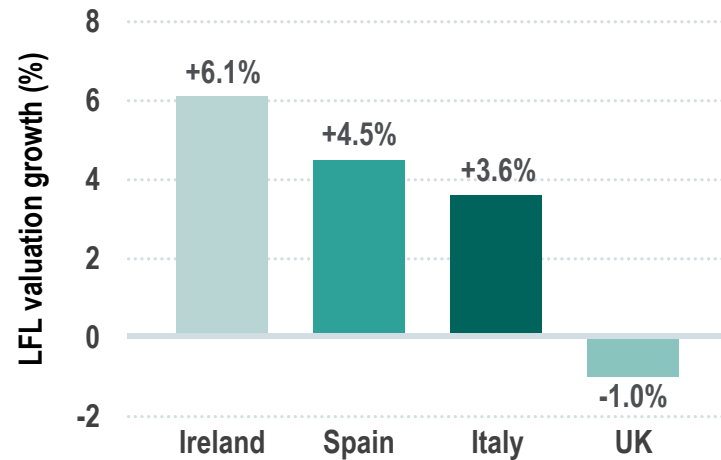
Strong ERV growth across Euro assets

+2.6% LFL ERV growth across the portfolio



Strong Euro asset valuations

+1.6% LFL valuation uplift across the portfolio

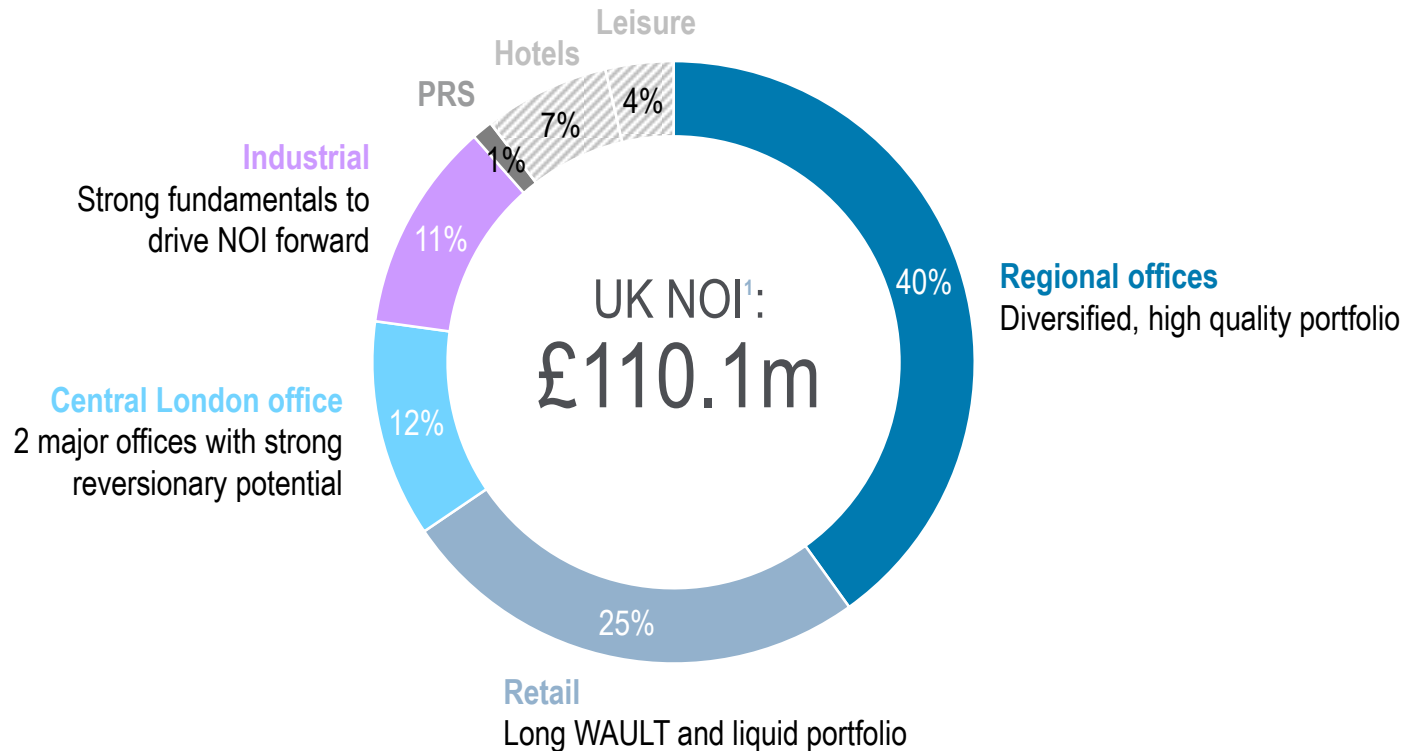


UK portfolio

Mike Pegler, Head of AM – UK, Spain & Italy



UK portfolio highly diversified across sectors

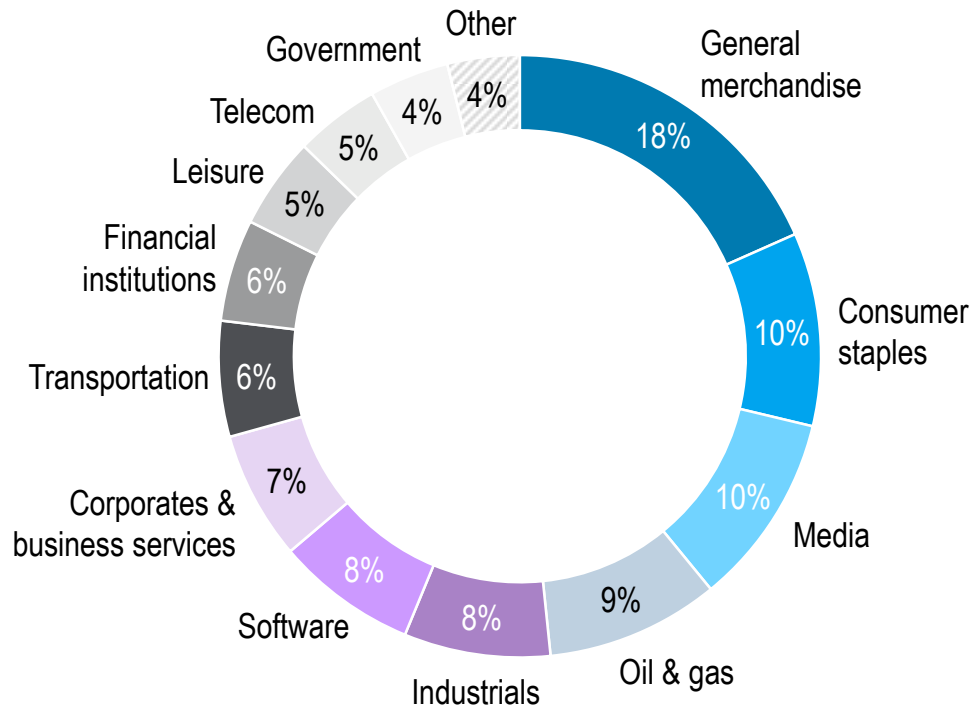


Notes

1 Topped-up

Broad income diversity across UK tenants & industries

Top 10 UK tenants represent 20% of total portfolio rent¹



Notes

¹ Based on commercial leases only, numbers shown as % of topped-up rent

Delivering on UK leasing

63 leases signed in 2016¹

63

Number of commercial leases signed

500,700

Area (sq ft)

+4.1%

Ahead of passing rent on previously occupied space

+3.1%

Ahead of valuers' ERV

Strong activity post Referendum

12

Number of commercial leases signed

167,800

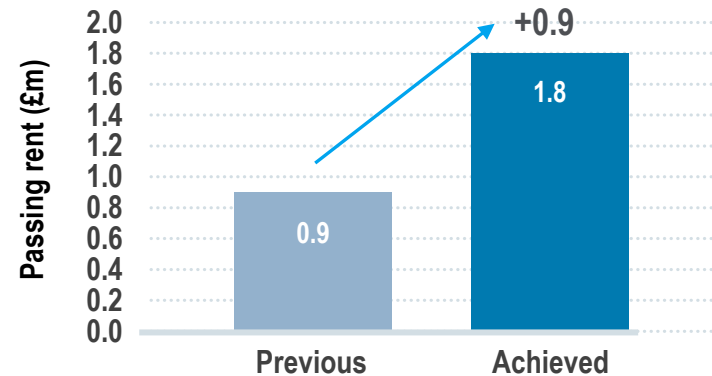
Area (sq ft)

+£0.9m

Additional income

+6.1%

Ahead of valuers' ERV



Notes

¹ Includes PPE activity

Leasing activity continues to drive income

Apex House, Birmingham



Odyssey portfolio

Big Lottery Fund **Renewal**
 Tenant Transaction type

Key terms:

£521,190

Rent p.a.

5 years

Term certain

+9.2%

Ahead of valuers' ERV

Portlethen RP, Aberdeen



Gatsby portfolio

B&M **New letting**
 Tenant Transaction type

Key terms:

£310,500

Rent p.a.

15 years

Term certain

8.7%

YOC

Eley Road, Edmonton



Gatsby portfolio

SIG Trading **Re-gear**
 Tenant Transaction type

Key terms:

£225,000

Rent p.a.

10 years

Term certain

+74.0%

Uplift on passing rent

Delivering on non-core UK disposals

£298m disposals completed since January 2015¹

55

Number of assets

5.9%

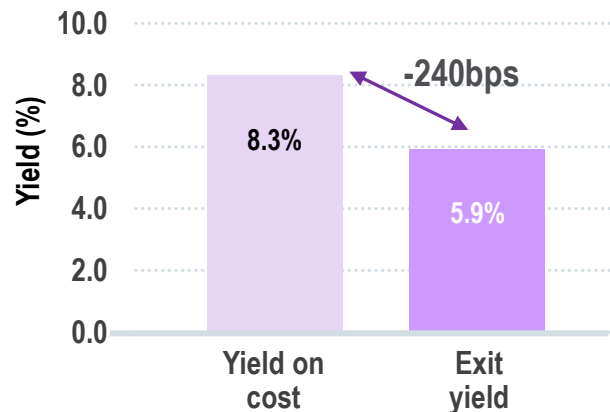
Exit yield

25.9%

ROC

17 mnths

Hold period



£24m disposals completed post Referendum

4

Number of assets

5.9%

Exit yield

56.3%

ROC

18 mnths

Hold period

Notes

¹ Includes PPE activity

Asset management achievements driving disposals

Imperial House (Tiger portfolio)



Birmingham office

£11.2m **£186**
Purchase price £psf

Achievements over 22 month hold:

- 23% increase in occupancy
- NOI growth +69%

£16.5m **49.8%**
Sale proceeds ROC

Icon (Tiger portfolio)



Stevenage office

£7.3m **£75**
Purchase price £psf

Achievements over 23 month hold:

- Worked up residential scheme
- Achieved premium on sale

£13.0m **93.0%**
Sale proceeds ROC

Gatsby, 25 UK assets



Maidenhead high street retail

£35.1m **£160**
Purchase price £psf

Achievements over avg. 11 month hold:

- Exit to special purchasers at 5.5% yield

£43.0m **17.3%**
Sale proceeds ROC

Summary

Mary Ricks, CEO



Significant progress meeting goals

- 1 Income growth**
 - **£7.9m**
Baggot Plaza & Block K NOI to come
 - **£1.8m**
Rent signed post 23 June
- 2 Solid dividend**
 - **+60%**
H1 16 dividend growth over H1 15
 - **24p/share**
H1 16 dividend growth
- 3 Recycling capital**
 - **25.6%**
ROC on disposals to date
 - **£315m**
Disposals to date
- 4 Opportunistic investors** ➤ **Liquidity + opportunity**

Appendix

Adjusted earnings

Adjusted EPS 26.8p, (June 15: 23.0p)

	Half year to 30 June 2016		Half year to 30 June 2015	
	(£m)	(p)	(£m)	(p)
Profit for the period after taxation	78.7	57.9	149.3	110.2
Net change in fair value	(45.7)	(33.6)	(119.5)	(88.2)
Fair value loss on interest caps	0.9	0.7	-	-
Time value of foreign exchange zero premium options	2.4	1.8	-	-
Gain on purchase of a business and acquisition related expenditure	0.1	0.1	1.2	0.9
Gain on sale and other gains	(0.2)	(0.1)	(5.5)	(4.0)
EPRA EARNINGS	36.2	26.8	25.5	18.9
Performance fee	-	-	5.5	4.1
ADJUSTED EARNINGS	36.2	26.8	31.0	23.0

Summary balance sheet

EPRA net assets

	30 Jun 2016 (£m)	31 Dec 2015 (£m)
Investment property ¹	2,981.3	2,613.5
Loans secured by real estate	81.9	179.2
PORTFOLIO VALUE	3,063.2	2,792.7
Cash and cash equivalents	459.0	326.5
Borrowings	(1,739.8)	(1,436.1)
NET DEBT	(1,280.8)	(1,109.6)
Other net liabilities	(102.8)	(53.9)
IFRS NET ASSETS	1,679.6	1,629.2
EPRA adjustments	(0.3)	(0.9)
EPRA NET ASSETS	1,679.3	1,628.3
Performance fee	-	(29.7)
Investment management fee	(2.1)	(2.1)
ADJUSTED NAV	1,677.2	1,596.5

Notes

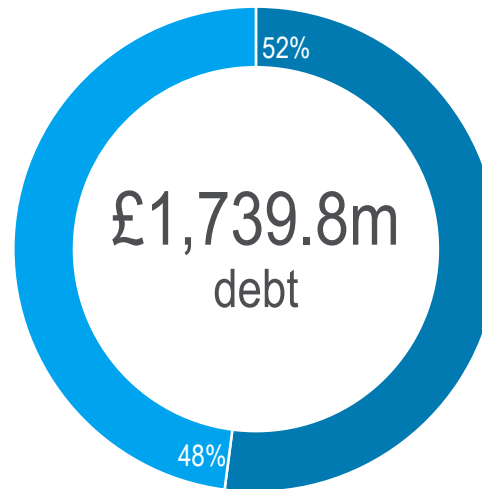
¹ Third party valuations (RICS Red Book) have been undertaken by CBRE on direct property assets (other than FIP which was completed by Colliers); loan portfolios have been fair valued by Duff & Phelps

Balanced debt structure

£834.0m

Unsecured debt

TTM ¹ :	7.4 years
Total fixed cost:	3.3%
Fixed debt:	100%



- Secured debt
- Unsecured debt

£905.8m

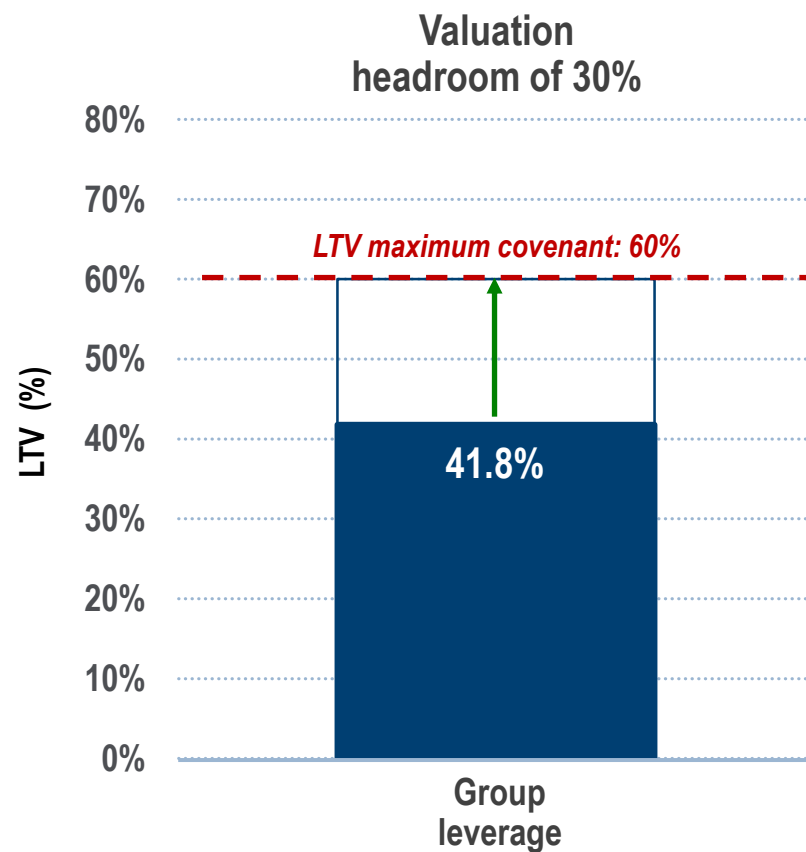
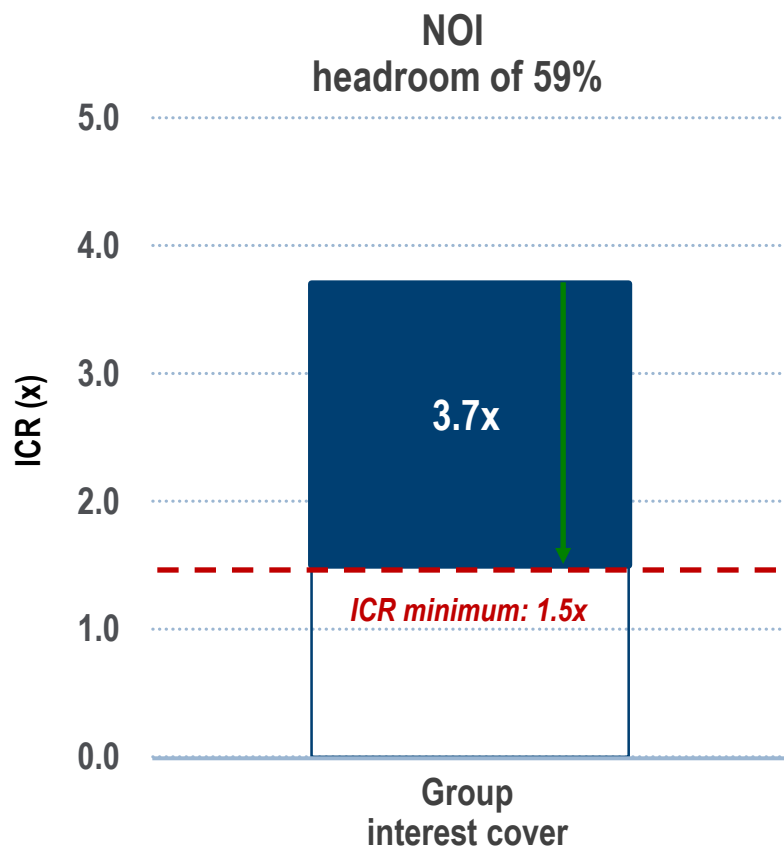
Secured debt

TTM ¹ :	4.7 years
Total cost :	2.5%
Total fixed/hedged debt:	78%

Notes

¹ TTM = term to maturity

Good covenant headroom



June 2016 portfolio

Top ten office & retail tenants

Top 10 office tenants	Topped -up rent (£m)	% of total	Top 10 retail tenants	Topped -up rent (£m)	% of total
Italian Government	11.5	13.1	Carrefour	4.3	8.9
Telegraph Media Group	5.8	6.6	Marks & Spencer	1.7	3.5
BT	4.6	5.3	Debenhams	1.5	3.0
KPMG	3.8	4.3	Pendragon	1.4	2.9
Bank of Ireland	3.8	4.3	Snax	1.2	2.5
HSBC Plc	3.4	3.9	Tesco	1.2	2.5
Conoco (UK)	3.0	3.4	Superdrug	0.9	1.9
UK Government	3.0	3.4	Cine-UK	0.9	1.9
Mason Hayes & Curran	2.8	3.2	Matalan	0.9	1.8
Chevron North Sea	2.5	2.8	Wilko	0.8	1.7
Top 10 tenants	44.2	50.3	Top 10 tenants	14.8	30.6
Remaining tenants	43.7	49.7	Remaining tenants	33.7	69.4
Total office	87.9	100.0	Total retail	48.5	100.0

Top ten assets

Asset	UK/ Ireland	City	Sector	Area ('000 sq ft)
Buckingham Palace Road	UK	London	Office	224
Baggot Plaza	Ireland	Dublin 4	Development	129
40/42 Mespil Road	Ireland	Dublin 4	Office	118
Russell Court	Ireland	Dublin 2	Office	139
Towers	UK	Manchester	Office	289
Vantage/ Central Park	Ireland	Dublin 18	PRS ¹	260
Stillorgan S.C.	Ireland	Co. Dublin	Retail	142
Pioneer Point	UK	London	PRS ¹	152 ²
Friars Bridge Court	UK	London	Office	99
LMG	Spain	Madrid	Retail	325
TOTAL				1,877

Notes

¹ Private rented sector residential

² Excludes area of vacant south tower

June 2016 sector break down

UK portfolio summary

Sector	Area (m sq ft)	No. of assets	Portfolio value ¹ (£m)	NOI ² (£m)	EPRA NIY (%)	Acq'n YOC (%)	WAULT (years)	EPRA Occup'y (%)
Office	2.8	32	879.3	54.4	5.8%	6.9%	4.6	95.1%
Retail	2.1	131	411.3	27.9	6.2%	6.9%	8.3	96.7%
Industrial	2.9	34	190.0	12.3	5.9%	7.3%	6.2	94.2%
Leisure	0.6	12	113.5	6.9	5.5%	7.0%	12.1	96.9%
Residential	0.1	1	76.0	1.2	1.5%	2.9%	-	87.5%
PROPERTY TOTAL	8.5	210	1,670.1	102.7	5.6%	6.7%	6.3	95.3%
Development	-	-	-	-	-	-	-	-
Hotel	-	1	38.5	1.7	4.2%	5.8%	-	-
Loans	-	7	58.8	5.7	9.2%	9.6%	-	-
TOTAL / AVERAGE	8.5	218	1,767.4	110.1	5.7%	6.8%	6.3	95.3%

IRELAND portfolio summary

Sector	Area (m sq ft)	No. of assets	Portfolio value ¹ (£m)	NOI ² (£m)	EPRA NIY (%)	Acq'n YOC (%)	WAULT (years)	EPRA Occup'y (%)
Office	0.8	13	434.2	19.7	4.3%	5.4%	8.1	93.9%
Retail	0.5	7	159.1	9.7	5.8%	6.4%	16.8	98.0%
Industrial	-	-	-	-	-	-	-	-
Leisure	0.0	1	3.1	0.2	4.5%	6.9%	17.0	100.0%
Residential	0.3	2	98.1	4.4	4.3%	4.4%	-	96.9% ³
PROPERTY TOTAL	1.6	23	694.5	34.0	4.7%	5.6%	10.9	94.5%
Development	-	4	168.9	-	-	-	-	-
Hotel	-	1	30.5	1.3	4.1%	5.1%	-	-
Loans	-	3	23.1	1.0	4.1%	4.0%	-	-
TOTAL / AVERAGE	1.6	31	917.0	36.3	4.6%	5.5%	10.9	94.5%

Notes

¹ Third party valuations (RICS Red Book) have been undertaken by CBRE on direct property assets; loan portfolios have been fair valued by Duff & Phelps in each case at 30 June 2016

² Topped-up

³ Excludes commercial

June 2016 sector break down (cont'd)

SPAIN portfolio summary

Sector	Area (m sq ft)	No. of assets	Portfolio value ¹ (£m)	NOI ² (£m)	EPRA NIY (%)	Acq'n YOC (%)	WAULT (years)	EPRA Occup'y (%)
Retail	0.9	17	138.1	9.0	6.1%	6.7%	3.3	83.3%
Development	-	3	74.6	-	-	-	-	-
TOTAL / AVERAGE	0.9	20	212.7	9.0	6.1%	6.7%	3.3	83.3%

ITALY portfolio summary

Sector	Area (m sq ft)	No. of assets	Portfolio value ¹ (£m)	NOI ² (£m)	EPRA NIY (%)	Acq'n YOC (%)	WAULT (years)	EPRA Occup'y (%)
Office	1.1	9	166.1	10.0	5.8%	6.3%	6.4	100.0%
TOTAL / AVERAGE	1.1	9	166.1	10.0	5.8%	6.3%	6.4	100.0%

TOTAL portfolio summary

Sector	Area (m sq ft)	No. of assets	Portfolio value ¹ (£m)	NOI ² (£m)	EPRA NIY (%)	Acq'n YOC (%)	WAULT (years)	EPRA Occup'y (%)
Office	4.7	54	1,479.6	84.1	5.3%	6.4%	5.6	95.4%
Retail	3.5	155	708.5	46.6	6.1%	6.8%	8.9	93.6%
Industrial	2.9	34	190.0	12.3	5.8%	7.3%	6.2	94.2%
Leisure	0.6	13	116.6	7.1	5.4%	7.0%	12.2	96.9%
Residential	0.4	3	174.1	5.6	3.1%	3.6%	-	93.9% ³
PROPERTY TOTAL	12.1	259	2,668.7	155.7	5.4%	6.4%	7.0	94.6%
Development	-	7	243.5	-	-	-	-	-
Hotel	-	2	69.0	3.0	4.1%	5.6%	-	-
Loans	-	10	81.9	6.7	7.7%	8.2%	-	-
TOTAL / AVERAGE	12.1	278	3,063.2	165.4⁴	5.5%	6.5%	7.0	94.6%

Notes

¹ Third party valuations (RICS Red Book) have been undertaken by CBRE on direct property assets (other than FIP which was completed by Colliers); loan portfolios have been fair valued by Duff & Phelps in each case at 30 June 2016

² Topped-up

³ Excludes commercial

⁴ Annualised NOI: £161.4m

2016 portfolio assembly

Towers Business Park Manchester, UK

Purchase date	4 May
No. of buildings	10
Purchase price (£m)	82.0
YOC (%)	6.7
Cap value (£ psf)	284
WAULT (years)	5.0
Occupancy (%)	96.3

Dukes Park Chelmsford, UK

Purchase date	8 Jun
No. of assets	1
Purchase price (£m)	10.5
YOC (%)	6.8
Cap value (£ psf)	66
WAULT (years)	2.9
Occupancy (%)	100.0

The Chase Dublin 18, Ireland

Purchase date	3 May
No. of assets	1
Purchase price (£m)	49.5
YOC (%)	3.8
Cap value (£ psf)	282
WAULT (years)	3.4
Occupancy (%)	68.2

Blackrock Business Park Co. Dublin, Ireland

Purchase date	4 Mar
No. of buildings	2
Purchase price (£m)	11.2
YOC (%)	6.8
Cap value (£ psf)	222
WAULT (years)	5.2
Occupancy (%)	98.5

Leisureplex Co. Dublin, Ireland

Purchase date	21 Apr
No. of assets	1
Purchase price (£m)	11.9
YOC (%)	na
Cap value (£ psf)	na
WAULT (years)	na
Occupancy (%)	na

Schoolhouse Lane Dublin 2, Ireland

Purchase date	24 Feb
No. of assets	1
Purchase price (£m)	7.7
YOC (%)	na
Cap value (£ psf)	na
WAULT (years)	na
Occupancy (%)	na

Loans converted to direct real estate

Pioneer Point Ilford

Conversion date	5 Feb
No. of assets	1
YOC (%)	na
Cap value (£ psf)	456
WAULT (years)	na
Occupancy (%)	87.5

£71.6m of capex spend

Scheme name	Description	Location	Sector	Current area (sq ft)	New area (sq ft)	CTC ¹ (£m)	PC timing ²	Occ'y
Completed development schemes								
Block K, Vantage	Ground up resi development	Dublin	PRS ³	-	166 units	£8.2	27-Jul	-
Baggot Plaza	Office redevelopment	Dublin	Office	91,600	129,315	£5.3	1-Jul	100%
Subtotal						£13.5		
Value enhancing refurbishments update								
Pioneer Point	Internal & external remedial works to units glazing, refurb tenant amenity space	Ilford	PRS ³	294 units	294 units	£16.5	1Q17	88%
Stillorgan SC	Refurb canopy, external cladding & store extension	Co Dublin	Retail	142,300	153,200	£16.1	4Q17	98%
9 Puerta del Sol	Retail redevelopment to flagship spec	Madrid	Retail	-	36,600	£7.7	4Q17	-
Fairmont, St Andrews	Refurb common areas and bedrooms	Scotland	Hotel	209 rooms	209 rooms	£6.0	2Q17	64%
Schoolhouse Lane	Full internal refurb and expansion of floor area	Dublin	Office	13,300	15,700	£2.6	2Q17	-
111 BPR	Refurb & extend of reception and escalators	London	Office	227,200	227,200	£2.4	3Q16	100%
Portmarnock	Refurb common areas, bedrooms & improve sense of arrival	Co Dublin	Hotels	135 rooms	135 rooms	£2.3	3Q16	84%
Theta, Lyon Way	Internal refurb of VM Ware space	Camberley	Office	50,800	50,800	£2.0	3Q16	33%
The Horizon Centre	Internal refurb of Deloitte space	Epsom	Office	29,500	29,500	£1.7	2Q17	33%
The Chase	Reception refurb, Landlord spec fit-out & acquisition DD items	Dublin	Office	175,600	175,600	£0.8	4Q16	69%
Subtotal						£58.1		
TOTAL						£71.6		

Notes

¹ Estimated cost to complete

² Projected completion date

³ Private rented sector residential

Office

UK

£879m 55%

Valuation

2,778

Area ('000 sq ft)

32

Assets



IRELAND¹

£545m 34%

Valuation

798

Area ('000 sq ft)

15

Assets



ITALY

£166m 11%

Valuation

1,068

Area ('000 sq ft)

9

Assets

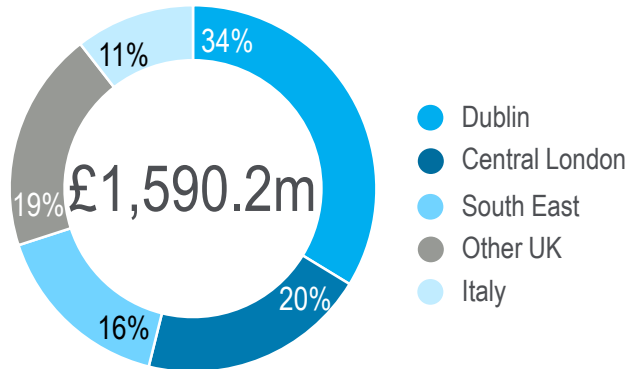


Notes

¹ Includes Baggot Plaza and Schoolhouse Lane

KWE office portfolio summary

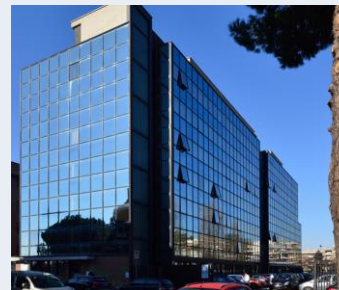
70% Dublin, C. London & SE¹



	Total ¹
Passing rent (£m)	85.9
Topped-up NOI (£m)	84.1
Portfolio valuation (£m)	1,590.2
Portfolio valuation (£psf)	342.4
Valuation uplift (£m)	20.2
Occupancy (%)	95.4
WAULT break (years)	5.6
WAULT expiry (years)	6.8

H1 16 office asset management wins

	Re-gear/ renewal	New lease	Rent review	Total
No. of transactions	2	3	4	9
Area (000 sq ft)	34.7	11.7	26.7	73.1
NOI uplift (£m)	-0.1	0.1	0.2	0.2
Term to break (years)	5.1	7.3	–	5.6



Via Spegazzini
Rome



Eton House
Maidenhead

Notes

¹ Includes Baggot Plaza and Schoolhouse Lane

Towers Business Park, Manchester

£82m

Purchase price

£284 psf

Purchase price

21

Tenants

10

Buildings

c.20%

Day 1 reversion

96%

Occupancy

5.0

WAULT (years)

289,100

Area (sq ft)

6.7%¹

Yield on cost

c.8.0%

Target yield on cost

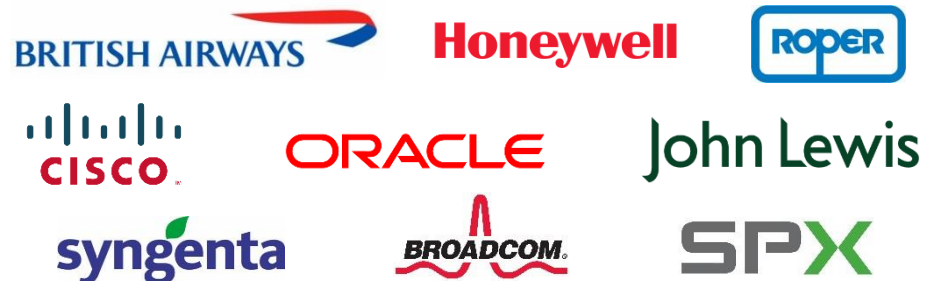


Worthington House



Scotscroft

Key tenants



Notes

¹ Based on topped-up rent as at 30 June

Retail

UK

£411m 54%

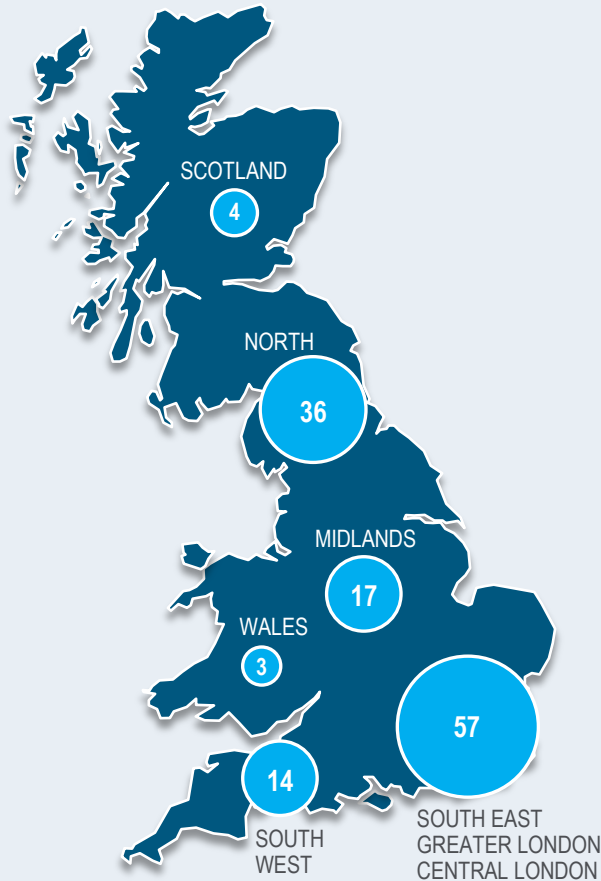
Valuation

2,097

Area ('000 sq ft)

131

Assets



IRELAND

£159m 21%

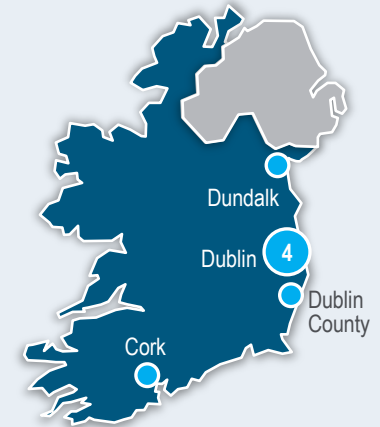
Valuation

516

Area ('000 sq ft)

7

Assets



SPAIN¹

£195m 25%

Valuation

918

Area ('000 sq ft)

18

Assets

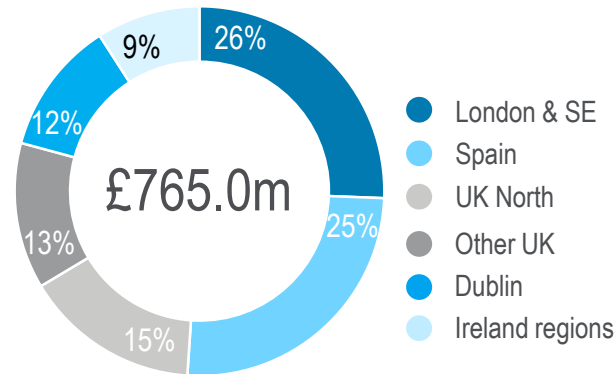


Notes

¹ Includes 9 Puerta del Sol

KWE retail portfolio summary

63% London/SE, Dublin, Spain¹



	Total ¹
Passing rent (£m)	47.5
Topped-up NOI (£m)	46.6
Portfolio valuation (£m)	765.0
Portfolio valuation (£psf)	216.6
Valuation uplift (£m)	10.9
Occupancy (%)	93.6
WAULT break (years)	8.9
WAULT expiry (years)	12.7

Notes

¹ Includes 9 Puerta del Sol

H1 16 retail asset management wins

	Re-gear/ renewal	New lease	Rent review	Total
No. of transactions	29	8	23	60
Area (000 sq ft)	70.6	9.1	91.7	171.4
NOI uplift (£m)	-0.1	0.1	0.3	0.3
Term to break (years)	7.1	7.7	–	7.5



Marshes shopping centre
Dundalk, Co Louth



Carrefour
Barcelona

PRS

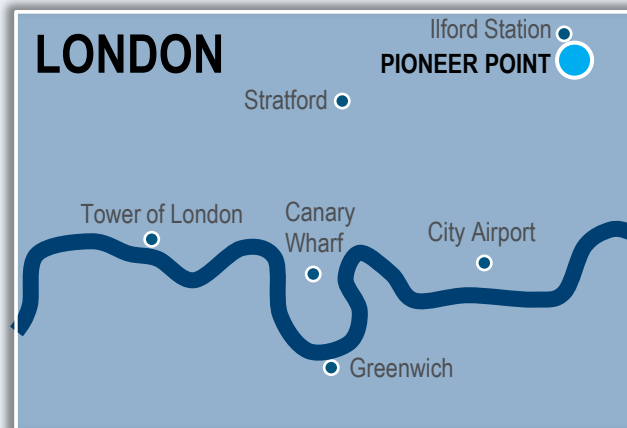
UK PRS

£76m 35%

Valuation

294

Potential units



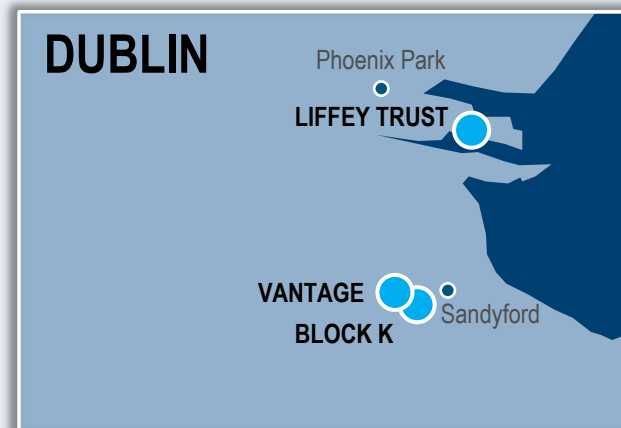
IRELAND¹ PRS

£144m 65%

Valuation

523

Potential units

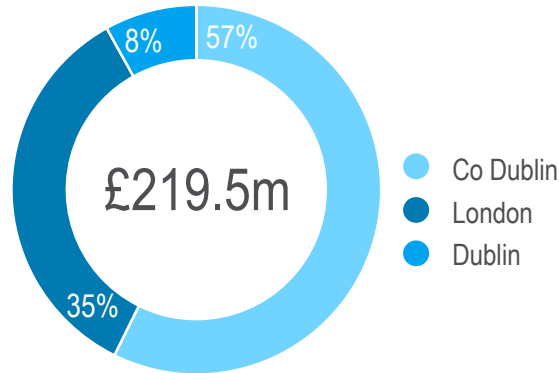


Notes

¹ Includes Block K

KWE PRS portfolio summary

100% London, Dublin & Co Dublin¹



Key AM wins



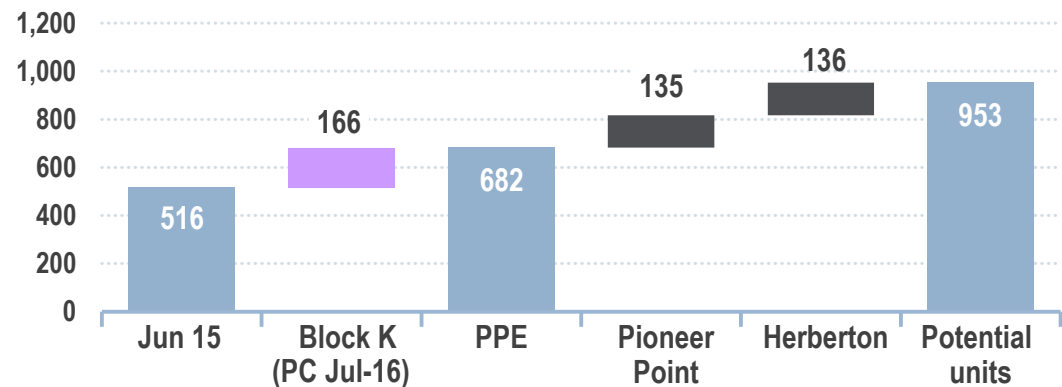
Vantage, Central Park, 276 units
Refurb of tenant amenities completed



Block K, 166 units
PC July 16, on time and on budget

	Total
Jun-16 lettable units	516
No. of units once fully developed	953 ²
Topped-up NOI (£m)	5.7
Portfolio valuation (£m)	219.5 ¹
Valuation (£ per lettable unit)	268,665 ¹
Valuation uplift (£m)	12.6 ¹
Occupancy of lettable (%)	93.9 ¹

437 new units to be brought on stream in the next 18 months



Notes

- ¹ Includes Block K
- ² Includes loan assets
- ³ Excludes commercial units

Industrial

UK

£190m 100%

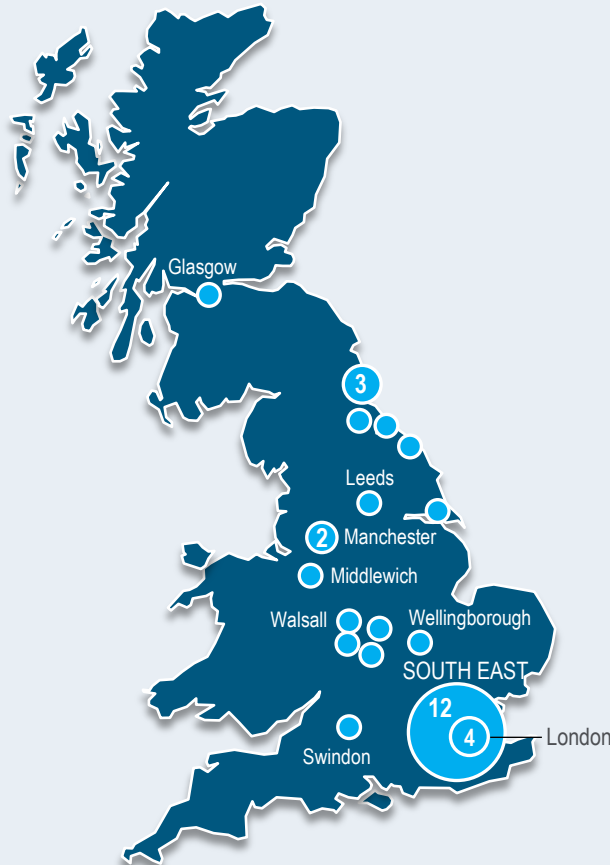
Valuation

2,929

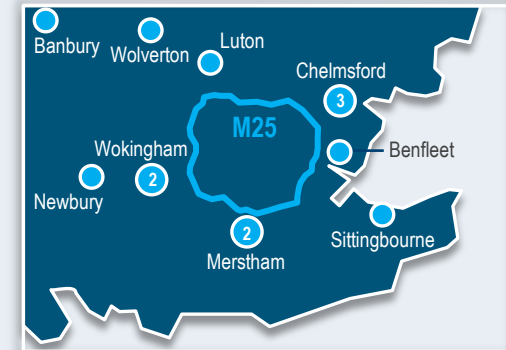
Area ('000 sq ft)

34

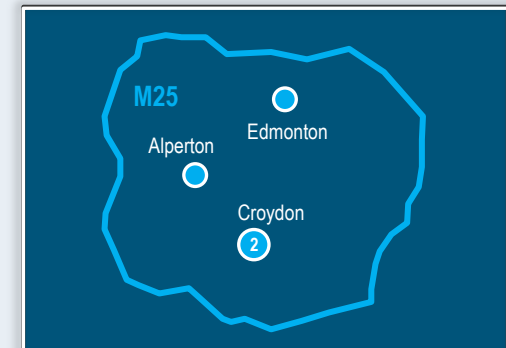
Assets



SOUTH EAST

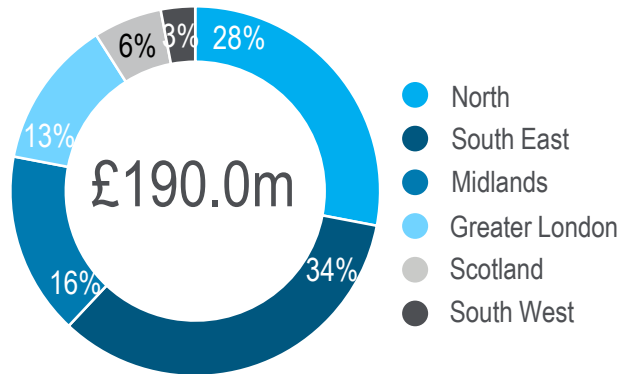


LONDON



KWE industrial portfolio summary

87% in institutional markets



	Total
Passing rent (£m)	12.1
Topped-up NOI (£m)	12.4
Portfolio valuation (£m)	190.0
Portfolio valuation (£psf)	64.9
Valuation uplift (£m)	-1.3
Occupancy (%)	94.2
WAULT break (years)	6.2
WAULT expiry (years)	7.2

H1 16 industrial asset management wins

	Re-gear/ renewal	New lease	Rent review	Total
No. of transactions	3	6	3	12
Area (000 sq ft)	50.0	75.2	49.5	174.7
NOI uplift (£m)	0.0	0.3	0.0	0.3
Term to break (years)	15.1	7.4	–	9.7



Colossus 1
Wincanton, Glasgow



Fishponds Industrial Estate
Wokingham

Summary of Investment Management Agreement

Base fee

1% of EPRA NAV
Paid quarterly in arrears

50% in shares
50% in cash

Performance fee

**20% of total shareholder return above
10% hurdle rate**
Subject to annual high watermark

100% in shares
3-year lock-up, 1/3 each year

Contract

Minimum 3 years
Post 3 years, termination subject to:
75% of independent shareholders voting to terminate
On change of control of the investment manager, termination subject to:
50% of independent shareholders voting to terminate, no fee payable

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All property valuations in this presentation at 30 June 2016 have been undertaken by third party external valuers' under RICS Red Book. CBRE have valued the direct property assets (other than FIP which was completed by Colliers) and the loan portfolios have been fair valued by Duff & Phelps, in each case at 30 June 2016. Unless stated otherwise, information presented "to date" is information as at 4 August 2016 or for the period from 1 January 2016 to 4 August 2016, and any PPE information presented under "PPE" is information for the period from 1 July 2016 to 4 August 2016. Following the result of the UK's EU membership referendum held on 23 June 2016, CBRE, the principal valuer, has noted in its valuation that it has not been possible to gauge the effect of this decision on property valuations at 30 June 2016 by reference to transactions and market comparables. We are now in a period of uncertainty in relation to many factors that may impact the property investment and letting markets.

Unless stated otherwise, where balance sheet amounts in this presentation are presented in both £ and €, the £ amount has been calculated based on an exchange rate of €1:£0.83458, which was the rate on 30 June 2016. Income Statement amounts were translated at the average rate for the year.