## KENNEDY WILSON

## Kennedy Wilson Reports Second Quarter Earnings

BEVERLY HILLS, Calif. (August 9, 2010) - Kennedy-Wilson Holdings, Inc. (NYSE: KW) ("Kennedy Wilson" or the "Company"), an international real estate investment and services company, today reported second quarter 2010 net income attributable to Kennedy Wilson Holdings, Inc. common shareholders of \$8.5 million (or \$0.22 per basic share, \$0.20 per diluted share). Adjusting for the amortization of non-cash compensation, net income was \$10.5 million (or \$0.27 per basic share, \$0.24 per diluted share). The Company's proforma earnings before interest, taxes and depreciation ("proforma EBITDA") for the second quarter were \$25.1 million (or \$0.64 per basic share, \$0.58 per diluted share).

The Company's YTD net income attributable to Kennedy Wilson Holdings, Inc. common shareholders was \$5.4 million (or \$0.14 per basic and diluted share). Adjusting for merger related and non-cash compensation, net income was \$11.5 million (or \$0.29 per basic and diluted share). The Company's proforma earnings before interest, taxes and depreciation ("proforma EBITDA") YTD were \$30.6 million (or \$0.78 per basic and diluted share).

### Second Quarter 2010 Company Highlights

- Celebrated transfer from the Amex to NYSE
- Closed \$100 million mandatory convertible preferred stock with Fairfax Financial Holdings
   Limited and formed a \$250 million investment partnership with Fairfax to acquire real estate
- Acquired Sachse Real Estate, a Los Angeles based real estate brokerage company
- Purchased approximately \$83 million of discounted notes in CA, HI and NV
- Auctioned and hired to conventionally market and asset manage over \$225 million of property in CA, AZ, OR and TX
- Purchased over 3,100 apartment and condo units valued at approximately \$440 million
- Joined the Russell 2000<sup>®</sup> Index

Subsequent to quarter end, the Company purchased an additional 730 apartment units valued at approximately \$110 million, increased its unsecured line of credit from \$30 million to \$75 million and entered into a letter of intent for a Series B convertible preferred issuance of \$32.5 million to finance the purchase of a 7% convertible subordinated note. After the Series B placement closes, the Company expects to have a book net worth in excess of \$315 million.

"The first six months of 2010 were extremely active for the company," stated William McMorrow, chairman and CEO of Kennedy Wilson. "Our deal sourcing is excellent, our cash position is the highest in the company's history, and we continue to focus on acquisition, auction and property management opportunities in our target markets."

#### Conference Call and Webcast Details

The Company will hold a live conference call and webcast to discuss results at 1:30 p.m. Pacific Time/ 4:30 p.m. Eastern Time on Tuesday, August 10th.

The direct dial-in number for the conference call is (877) 536-5544 for U.S. and Canada callers and (702) 894-2274 for international callers. A replay of the call will be available for one week beginning two hours after the live call and can be accessed by (800) 642-1687 for U.S. and Canada callers and (706) 645-9291 for international callers. The access code for the live call and the replay is 92906772.

The webcast will be available at: <a href="http://us.meeting-stream.com/Kennedy-Wilson\_081010">http://us.meeting-stream.com/Kennedy-Wilson\_081010</a>. A replay of the webcast will be available 24 hours after the original webcast on the Company's web site for 90 days.

### About Kennedy Wilson

Founded in 1977, Kennedy Wilson is an international real estate investment and services company headquartered in Beverly Hills, CA with 21 offices in the U.S. and Japan. The company offers a comprehensive array of real estate services including property and asset management, brokerage and auction services, and construction and trust management. Through its fund management and separate account businesses, Kennedy Wilson is a strategic investor and manager of real estate investments in the U.S. and Japan. For further information on Kennedy Wilson, please visit www.kennedywilson.com.

### **Forward-Looking Statements**

This news release contains forward-looking statements as well as historical information. Statements of goals and strategies and words such as "plan," "believe," "anticipate," "expect," "objectives," "forecast," "predict" and other similar words are intended to identify forward-looking statements. These forward looking statements are included in accordance with the safe harbor provisions of the Private Securities Litigation Reform Act of 1995, and involve risks, uncertainties and other factors that may cause the Company's actual results, performance, or financial condition to be materially different from any results, performance, or financial condition suggested by the statements in this news release.

#### **Non-GAAP Financial Information**

In addition to the results reported in accordance with U.S. generally accepted accounting principles (GAAP) included within this press release, Kennedy Wilson has provided certain information, which includes non-GAAP financial measures (proforma statement of income,

adjusted earnings per share and EBITDA). Such information is reconciled to its closest GAAP measure in accordance with the Securities and Exchange Commission rules and is included in the attached supplemental data. Management believes that these non-GAAP financial measures are useful to both management and the Company's shareholders in their analysis of the business and operating performance of the Company. Management also uses this information for operational planning and decision-making purposes. Non-GAAP financial measures are not and should not be considered a substitute for any GAAP measures. Additionally, non-GAAP financial measures as presented by Kennedy Wilson may not be comparable to similarly titled measures reported by other companies.

Tables Follow

## Kennedy Wilson-Holdings, Inc. Consolidated Balance Sheets (Unaudited)

	Jı	June 30,		December 31,	
	20	2010		009	
Assets					
Cash and cash equivalents	\$	92,201,000	\$	57,784,000	
Accounts receivable		1,665,000		887,000	
Accounts receivable - related parties		6,502,000		4,278,000	
Income tax receivable		2,387,000		6,848,000	
Notes receivable		27,111,000		541,000	
Notes receivable - related parties		5,073,000		6,644,000	
Real estate, net		130,248,000		40,581,000	
Real estate available for sale		-		2,472,000	
Investments in joint ventures (\$20,301,000 and \$19,590,000) carried at					

fair value as of March 31, 2010 and December 31, 2009, respectively)		190,594,000	185,252,000
Investments in loan pool participation		12,689,000	-
Goodwill and other assets		32,396,000	30,970,000
Total assets	\$	500,866,000	\$ 336,257,000
Liabilities and equity			
Liabilities			
Accounts payable and other liabilities	\$	26,914,000	\$ 29,348,000
Line of credit, notes payable, mortgages and other long-term debt		183,172,000	127,573,000
Total liabilities		210,086,000	156,921,000
Equity			
Series A 6% Cumulative Preferred stock, \$0.0001 par value:			
1,000,000 shares authorized,100,000 and 0 shares issued			
as of June 30, 2010 and December 31, 2009, respectively			
\$1,000 per share liquidation preference	-		-
Common stock, \$0.0001 par value: 80,000,000 shares authorized,			
41,295,158 and 41,177,658 shares issued as of			

June 30, 2010 and December 31, 2009, respectively	4,000	4,000
Additional paid-in capital	256,921,000	155,878,000
Retained earnings	24,187,000	18,829,000
Accumulated other comprehensive income	4,789,000	2,603,000
Total Kennedy-Wilson Holdings, Inc. shareholders' equity	285,901,000	177,314,000
Non-controlling interests	4,879,000	2,022,000
Total equity	290,780,000	179,336,000
Total liabilities and equity	\$ 500,866,000	\$ 336,257,000

# Kennedy-Wilson Holdings, Inc. Statement of Income and Proforma Statement of Income (Unaudited)

	Three mon	Three months ended June 30, 2010			ths ended June 3
		Pro Rata			Pro Rata
Co	onsolidated	Unconsolidated	Proforma	Consolidated	Unconsolidate
GA	<b>NAP</b>	Investments	Total	GAAP	Investments

Management and leasing fees and commissions	8,418,000	0	8,418,000	14,638,000	0
Sales of real estate	0	249,000	249,000	3,937,000	249,000
Rental income and other income	628,000	6,728,000	7,356,000	1,297,000	12,385,000
Interest income	0	3,886,705	3,886,705	0	6,086,932
Total revenue	9,046,000	10,864,000	19,910,000	19,872,000	18,721,000
Commission, marketing, compensation and related expenses	8,882,000	0	8,882,000	18,755,000	0
Cost of real estate sold	0	175,000	175,000	2,714,000	175,000
General, administrative, depreciation and amortization	3,344,000	2,205,000	5,549,000	5,387,000	4,154,000
Rental operating expense	283,000	3,482,000	3,765,000	524,000	5,970,000
Total operating expense	12,509,000	5,862,000	18,371,000	27,380,000	10,299,000

Equity in joint venture income	-686,000	686,000	0	-29,000	29,000
Interest on note investments	605,000	-605,000	0	605,000	-605,000
Income from loan pool participation	2,485,000	-2,485,000	0	3,136,000	-3,136,000
Total operating income (loss)	-1,059,000	2,598,000	1,539,000	-3,796,000	4,710,000
Non-operating ir (expense)	ncome				
Interest income	220,000	-220,000	0	501,000	-501,000
Gain on sale of asset	2,108,000	0	2,108,000	2,108,000	
Gain on extinguishment of debt	16,670,000	0	16,670,000	16,670,000	
Interest expense	-2,180,000	-2,378,000	-4,558,000	-4,294,000	-4,209,000
Income (loss) before benefit from income taxes	15,759,000	0	15,759,000	11,189,000	0
Provision for income taxes	-5,950,000	0	-5,950,000	-3,952,000	0

Net income (loss)	9,809,000	0	9,809,000	7,237,000	0
Net income attributable to the non- controlling interests	-591,000	0	-591,000	-1,159,000	0
Preferred stock dividend	-720,000	0	-720,000	-720,000	0
Net income attri	butable to Kenn	edy-Wilson			
Holdings, Inc. common shareholders	8,498,000	0	8,498,000	5,358,000	0
Other		0			•
comprehensive income, net of tax	2,382,000	0	2,382,000	2,186,000	0
comprehensive income, net of	2,382,000	U	2,382,000	2,186,000	0
comprehensive income, net of	10,880,000	0	2,382,000		0

# Kennedy-Wilson Holdings, Inc. Earnings Per Share and Adjusted Earnings Per Share (Unaudited)

Three months ended June 30, 2010

Six months ended June 30, 2010

Net income attributable to Kennedy Wilson common shareholders	8,498,000	5,358,000
Basic shares outstanding	39,194,046	39,165,380
Diluted shares outstanding	43,434,991	39,165,380
GAAP basic earnings per share	0.22	0.14
GAAP diluted earnings per share	0.2	0.14
Net income attributable to Kennedy Wilson common shareholders	8,498,000	5,358,000
Non-GAAP adjustments:		
Plus: Amortization of merger-related and non-cash compensation	2,011,000	6,141,000
Adjusted net income	10,509,000	11,499,000
Non-GAAP adjusted basic earnings per share	0.27	0.29
Non-GAAP adjusted diluted earnings per share	0.24	0.29

# Kennedy-Wilson Holdings, Inc. Proforma EBITDA (Unaudited)

ths ended June:	Six mon	0, 2010	nths ended June 30	Three mo	
Pro Rat (Non-GAAF			Pro Rata (Non-GAAP)		
Unconsolidate	Consolidated	Proforma	Unconsolidated	Consolidated	

	GAAP	Investments	Total	GAAP	Investmen
EBITDA:					
Net income (loss)	9,809,000	0	9,809,000	7,237,000	0
Add back:					
Interest expense	2,180,000	2,378,000	4,558,000	4,294,000	4,209,000
Income taxes	5,950,000	0	5,950,000	3,952,000	0
Depreciation and amortization	581,000	2,205,000	2,786,000	581,000	4,154,000
Amortization of merger- related and non-cash compensation	2,011,000	0	2,011,000	6,141,000	0
		Proforma EBITDA	25,114,000		
		Basic shares outstanding	39,194,046		
		Diluted shares outstanding	43,434,991		
		Proforma EBITDA per basic share	0.64		
		Proforma EBITDA per diluted share	0.58		

